

Program No B11-S Term Date of Award To 03/31/04													
TITLE: Brochures, & Saddle-Stitched & Perfect Bound Publications													
ITEM NO.	DESCRIPTION	BASIS OF AWARD	EVOLUTION IMPRESSIONS			GRAY GRAPHICS		IPI GRAPHICS		MCDONALD & EUDY		NEW CONTRACT	
			UNIT RATE	COST		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
			Rochester, NY			Capitol Heights, MD		UpperMarlboro, MD		Temple Hills, MD			
I.	PREPRESS:												
(a)	Trim/Page-size unit up to and including 7-1/2 x 9-1/2per film/per page/side.....	1240	6.00	7,440.00	1.00	1,240.00	8.00	9,920.00	6.00	7,440.00			
(b)	Trim/Page-size unit over 7-1/2 x 9-1/2" through 9x12".....per film/per page/side.....	3140	8.65	27,161.00	2.00	6,280.00	8.00	25,120.00	6.00	18,840.00			
(c)	Composite Dylux, or similar proofs up to and include. 7-1/2 x 9-1/2".....per trim/page-size unit.....	652	1.00	652.00	1.00	652.00	1.50	978.00	1.25	815.00			
(d)	Compos. Dylux, or similar proofs, ov. 7-1/2 x 9-1/2" through 9 x 12".....per trim/page-size unit.....	1208	1.00	1,208.00	1.75	2,114.00	1.50	1,812.00	1.50	1,812.00			
(e)	One-piece laminated color proofs, up to and including 7-1/2 x 9-1/2".....per trim/page-size unit...	22	17.00	374.00	20.00	440.00	20.00	440.00	16.00	352.00			
(f)	One-piece laminated color proofs, over 7-1/2 x 9-1/2" through 9x12".....per trim/page-size unit.....	234	35.00	8,190.00	20.00	4,680.00	20.00	4,680.00	16.00	3,744.00			
(g)	System Timework.....per hour.....	5	85.00	425.00	50.00	250.00	120.00	600.00	75.00	375.00			
II.	PRINTING AND BINDING:												
1.	BROCHURES (17 x 11"):												
(a)	Printing in a single ink color.....per side:												
(1)	Makeready and/or Setup.....	2	227.00	454.00	100.00	200.00	175.00	350.00	125.00	250.00			
(2)	Running Per 1,000 Copies.....	20	14.00	280.00	5.00	100.00	20.00	400.00	7.50	150.00			
(b)	Printing in each additional ink color.....per side:												
(1)	Makeready and/or Setup.....	2	60.00	120.00	45.00	90.00	100.00	200.00	125.00	250.00			
(2)	Running Per 1,000 Copies.....	20	9.00	180.00	2.00	40.00	10.00	200.00	6.00	120.00			
(c)	Printing in four-color-process.....per side:												
(1)	Makeready and/or Setup.....	4	640.00	2,560.00	170.00	680.00	300.00	1,200.00	300.00	1,200.00			
(2)	Running Per 1,000 Copies.....	40	37.50	1,500.00	20.00	800.00	30.00	1,200.00	16.00	640.00			
(d)	Folding up to 4 parallel and angle folds...per brochure:												
(2)	Running Per 1,000 Copies.....	60	2.70	162.00	0.20	12.00	8.00	480.00	8.50	510.00			
2.	BROCHURES (25-1/2 X 11"):												
(a)	Printing in a single ink color.....per side:												
(1)	Makeready and/or Setup.....	2	250.00	500.00	150.00	300.00	200.00	400.00	150.00	300.00			
(2)	Running Per 1,000 Copies.....	20	19.25	385.00	20.00	400.00	30.00	600.00	13.00	260.00			
(b)	Printing in each additional ink color...per side:												
(1)	Makeready and/or Setup.....	2	100.00	200.00	100.00	200.00	125.00	250.00	150.00	300.00			
(2)	Running Per 1,000 Copies.....	20	13.00	260.00	10.00	200.00	15.00	300.00	12.00	240.00			
(c)	Printing in four-color-process.....per side:												
(1)	Makeready and/or Setup.....	4	668.00	2,672.00	345.00	1,380.00	350.00	1,400.00	300.00	1,200.00			
(2)	Running Per 1,000 Copies.....	40	52.00	2,080.00	37.50	1,500.00	40.00	1,600.00	30.00	1,200.00			
(d)	Folding up to 4 parallel and angle folds...per brochure:												
(2)	Running Per 1,000 Copies.....	60	3.80	228.00	0.05	3.00	10.00	600.00	15.00	900.00			
(e)	Tab sealing brochures.....per brochure:												
(2)	Running Per 1,000 Copies.....	20	25.25	505.00	0.02	0.40	30.00	600.00	20.00	400.00			
3.	SADDLE-STITCH PRODUCTS(5-1/2 X 9-1/2 or 7X9)												
(a)	Printing text pages in a single ink color..per page:												
(1)	Makeready and/or Setup.....	576	23.35	13,449.60	6.00	3,456.00	10.00	5,760.00	7.00	4,032.00			
(2)	Running Per 1,000 Copies.....	5520	3.20	17,664.00	2.00	11,040.00	2.75	15,180.00	2.88	15,897.60			
(b)	Printing text pages in each addition ink color.per page:												
(1)	Makeready and/or Setup.....	576	9.50	5,472.00	14.50	8,352.00	10.00	5,760.00	14.00	8,064.00			
(2)	Running Per 1,000 Copies.....	5520	1.60	8,832.00	1.00	5,520.00	0.50	2,760.00	1.35	7,452.00			
(c)	Printing covers 1 and 4 or 2 and 3 in a single ink color.....per side:												
(1)	Makeready and/or Setup.....	4	165.00	660.00	100.00	400.00	175.00	700.00	100.00	400.00			
(2)	Running Per 1,000 Copies.....	40	18.50	740.00	18.00	720.00	20.00	800.00	15.00	600.00			
(d)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.....per side:												
(1)	Makeready and/or Setup.....	3	84.00	252.00	90.00	270.00	100.00	300.00	75.00	225.00			
(2)	Running Per 1,000 Copies.....	30	2.00	60.00	10.00	300.00	10.00	300.00	10.00	300.00			
(e)	Printing covers 1 and 4 or 2 and 3 in four-color- process.....per side:												
(1)	Makeready and/or Setup.....	10	642.00	6,420.00	345.00	3,450.00	300.00	3,000.00	275.00	2,750.00			
(2)	Running Per 1,000 Copies.....	95	31.00	2,945.00	37.50	3,562.50	30.00	2,850.00	28.00	2,660.00			

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		Rochester, NY			Capitol Heights, MD		UpperMarlboro, MD		Temple Hills, MD		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE		UNIT RATE		UNIT RATE		UNIT RATE		
	CONTINUE FROM PAGE 2:										
III.	PAPER:										
(e)	White No. 1 Coated Cover, Gloss-Finish (100-lb.):										
	FORMAT A:										
(1)	Up to and including 7-1/2 x 9-1/2".....	10	34.20	342.00	34.00	340.00	40.00	400.00	60.00	600.00	
	FORMAT B:										
(2)	Over 7-1/2 x 9-1/2" up to and including 9 x 12".....	15	35.15	527.25	42.00	630.00	50.00	750.00	60.00	900.00	
IV.	PACKING AND SEALING FOR DISTRIBUTION:										
(a)	Packing and sealing shipping containers (up to approximately 45 lbs. Capacity).....per containers.....	2100	1.25	2,625.00	1.00	2,100.00	1.15	2,415.00	1.40	2,940.00	
v.	PREMIUM PAYMENTS:										
	Percentage increase.....%										
	CONTRACTOR'S SUBTOTAL			\$383,123.95		\$273,134.20		\$315,062.50		\$301,449.80	
	CONTRACTOR'S PAPER TOTAL			\$68,811.25		\$72,484.10		\$70,102.50		\$76,903.00	
	SUBTOTAL LESS PAPER			\$314,312.70		\$200,650.10		\$244,960.00		\$224,546.80	
	ACCELERATED SCHEDULE	15.00%		\$47,146.91		\$30,097.52		\$36,744.00		\$33,682.02	
	PERCENTAGE INCREASE		0.00%	\$0.00	10.00%	\$3,009.75	10.00%	\$3,674.40	5.00%	\$1,684.10	
	SUBTOTALS PLUS PERCENTAGE INCREASE			\$383,123.95		\$276,143.95		\$318,736.90		\$303,133.90	
	DISCOUNT		0.25%	\$957.81	1.00%	\$2,761.44	5.00%	\$15,936.85	1.00%	\$3,031.34	
	DISCOUNTED TOTALS			\$382,166.14		\$273,382.51		\$302,800.05		\$300,102.56	
										AWARDED	